

CONSULTANT *Connection*

News to help you grow your business

January 2017

In This Issue

- **Collaborative and Coordinated: UnitedHealthcare's Value-based Care Report**
- **United Health Foundation Releases 2016 *America's Health Rankings® Annual Report***
- **UnitedHealthcare Initiative Aims to Help Reduce Youth Obesity Featuring Hasbro's NERF® Products**

UnitedHealthcare's National NexusACO™ Product Introduced



UnitedHealthcare has introduced NexusACO, a new health benefits option for 2017 that enables national employers to offer a single plan design nationwide, giving employees access to in-network Tier 1 health care providers.

Message from Brian Luehne, VP, Consultant Relations



At UnitedHealthcare, we believe in the power of collaboration in achieving better health outcomes and reducing health care spend. In 2017, we will continue to be committed to working more closely with providers. In that spirit, read about our newest value-based plan design, **NexusACOTM**. This national ACO product provides access to health care providers with proven results for delivering quality and efficient care. Additionally, you may view our comprehensive **Value-based Care Report** to learn more about how our value-based programs are driving improvements in quality and people's health.

Finally, the 2016 *America's Health Rankings® Annual Report* shows a continued high prevalence of obesity among U.S. adults. Read about our **national initiative** aimed to reduce youth obesity by encouraging children to become more active through "exergaming" featuring Hasbro's NERF® products.

Wishing you a happy and healthy New Year!

Products, Programs and Resources

- **Rally® Health and Wellness Enhancements**
New enhancements to the Rally Health and Wellness experience are designed to help give users a better picture of their overall health and guide them to make better decisions about their care. Updates include changes to the online dashboard and the content on the health profile tab.
- **UnitedHealthcare Adopts Bundled Payment Model to Reduce High Spend Associated With Hip, Knee,**



ACA Updates

With the new administration and Congress' anticipated review of the Affordable Care Act (ACA), UnitedHealthcare will keep you posted of any changes to the ACA in our *Consultant Connection* newsletters or in special announcements, as necessary.

and Spine Surgeries

The Spine and Joint Solution, UnitedHealthcare's bundled payment program helps to provide a beneficial solution for cutting costs and offers predictability for employers. The program is available nationwide to large and mid-sized companies with self-funded health plans.

■ Upcoming Webinar

Join us for our next webinar: ***A Prescription for Combatting Opioid Usage and the Rising Costs of Specialty Medications***, scheduled for Feb. 14 from 1:00 - 2:00 p.m. ET. We will be joined by Bruce Mead, Senior Vice President of Client Relations and Growth at OptumRx and Michael Zeglinski, Senior Vice President, Specialty, OptumRx/BrioRx, who will explain what UnitedHealthcare and OptumRx are doing in both of these critical areas. Invitations will be sent shortly. You may also pre-register [here](#).