

CONSULTANT *Connection*

News to help you grow your business

November 2017

In This Issue

- **Annual Client Survey Launching in November**
- **Members Gain Access to Vision and Dental Benefits with Health4Me® Mobile App Enhancements**
- **United Health Foundation Releases America's Health Rankings® Health of Women Who Have Served Report**

3 Ways Your Clients Can Get the Most From Value-based Health Care



the cost of care.

Value-based health care continues to transform the way American businesses and consumers receive and pay for health care. The approach is opening new doors for employers to provide access to quality benefits while saving on

2017 Consumer Sentiment Survey Results Reveal More Americans Turn to Technology to Evaluate and Access Health Care



and the connection between lifestyle choices and health conditions.

According to a new UnitedHealthcare study, a growing number of people are interested in using the internet to access medical care, while opportunities remain to improve their understanding of basic health insurance terms

Message from Brian Luehne, VP, Consultant Relations



Value-based health care is opening new doors for employers to provide access to quality benefits for their employees while collectively saving on the cost of care. In this issue, discover **3 ways your clients can get the most from value-based health care.**

In addition, we are pleased to announce a new **Second Opinion Service** that will be available as a buy-up beginning April 1, 2018. This service offers members access to personalized second opinions by video or phone from top medical specialists throughout the United States.

You may also view results from our second annual **Consumer Sentiment Survey**, a longitudinal survey focused on multiple areas of health care.

Thank you for your partnership and we wish you and your family a very Happy Thanksgiving!

Products, Programs and Resources

- **UnitedHealthcare Global Assistance and Evacuation Resources Help Save Lives Around the**



Webinar Playback: The Frontier of Health Care

World During the 2017 Tropical Storm Season

The September edition of Consultant Connection described the extensive global medical, safety and security solutions resources for multinational employers and globally mobile employees available through UnitedHealthcare Global. Many of these resources were instrumental in helping thousands of people during the 2017 tropical storm season, including the highly destructive Hurricanes Harvey, Irma and Maria, which occurred in rapid succession.

■ **Second Opinion Service Available as a Buy-up Beginning April 1, 2018**

Beginning April 1, 2018, UnitedHealthcare will offer a new Second Opinion service that provides members access to personalized second opinions by video or phone. This service is offered by top medical specialists throughout the United States through 2nd.MD, a third party vendor.

Innovation

If you missed our Oct. 24 innovation webinar, listen to the playback to hear Pat Keran, UnitedHealth Group's Vice President of Innovation, Research and Development, discuss the evolving technologies and innovative solutions to better engage with consumers.

View the [presentation](#) or [listen to the playback](#).